

# JULIE SMITH

**Director of Client Services, Account Manager**

**LPI® Trained Coach**

**The 4 Stages of Psychological Safety™ Certified Facilitator and Coach**



Julie Smith believes personal development is a principled investment in oneself—it is the ultimate strategy for success in business and life. With more than 20 years of experience as a senior-level Executive Coach and Leadership Development Consultant in corporate and entrepreneurial arenas, she empowers individuals to go beyond their perceived limitations and see past blind spots.

As a strategic business partner to forward-thinking leaders and high-growth organizations, Julie has more than 10 years shaping talent development, culture, and people operations to inspire higher levels of engagement and performance. Julie offers a broad perspective into the core challenges and most effective talent development frameworks utilized by global F100 and high-growth organizations. Julie facilitates leadership development programs within fast-paced, continuously changing business environments and develops scalable programs, tools, technologies, metrics, and frameworks that build talent, capabilities, and a more effective workforce.

Julie works with ease within cross-functional and globally distributed teams to drive collaboration and operational excellence. She has provided expert leadership development coaching, facilitation, and assessment to all talent levels within global F500 and rapidly growing organizations such as Chevron, Square, Facebook, MongoDB, Deloitte, Visa, LinkedIn, and Warner Brothers.

Julie holds a B.A. in Art History, is a Certified Coach from the UC Berkeley Executive Coaching Institute and Institute for Professional Excellence in Coaching (IPEC) and is International Coach Federation (ICF) Certified. Her additional accreditations include Conscious Business Coaching Certification, People Analytics, and User Experience & Design Certification, and she is a Leadership Practices Inventory® (LPI) Trained Coach. She is also a qualified research moderator from the RIVA Institute and brings with her a background in mindfulness and wellness through her training in Transcendental Meditation and as a health-supported chef.

Julie is an iD on the DiSC® Profile.

## MEET FLASHPOINT

FlashPoint is a leadership consulting firm specializing in leadership development, team effectiveness, and coaching.

Through **creative** and **measurable** solutions, we work alongside our clients to make sure they have achieved their business goals, their leaders are highly engaged, and their teams are more effective.

## CONTACT

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# MEET FLASHPOINT

FlashPoint provides the top research-based leadership programs, as well as customized consulting to support your organization's leaders. As a boutique firm and Women-Owned Small Business, we can be nimble in an ever-changing landscape and work with you to achieve real and lasting results.

## LEADERSHIP DEVELOPMENT

- Leadership strategy and programs
- Conferences and workshops
- Learning reinforcement
- Competencies development
- Assessments

### IMPACT

- Recognize potential
- Grow your leaders' capabilities
- Build tomorrow's leaders now

## TEAM EFFECTIVENESS

- Custom team programs
- Retreats and training
- New leader assimilation
- Assessments



### IMPACT

- Improve collaboration
- Build healthy and productive teams
- Create alignment through strategy

## COACHING

- Executive, high-potential, and emerging leader coaching
- Team and group coaching
- Coaching skills development
- Assessments



### IMPACT

- Provide personalized development
- Accelerate leader growth
- Maximize contributions

## FLAGSHIP PROGRAMS



Visit our website, [www.flashpointleadership.com](http://www.flashpointleadership.com), or reach out for more information. We want to ensure that your leaders are engaged, your teams are effective, and you achieve your business goals. As a boutique firm and Women-Owned Small Business, we can be nimble in an ever-changing landscape and work with you to achieve real and lasting results.



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